

the minimum and maximum distance between each pair.

STP with energy (kcal) instead of time: strict dietary constraints over a week, and allow of ±10% a day.



Persuasive NLGeneration

Persuasive Theories

- CAPTology, Fogg 2002
 - Tool Media SocialActor
- 6 principles, *Cialdini* 2009
 - Reciprocity: obligation to return a favor
 - Scarcity: value to scarce products
 - <u>Authority</u>: value to the opinion of experts
 - <u>Consistency</u>: people do what they said
 - Consensus: people do as other people do
 - Liking: we say yes to people we like

rersuasive message remplates			
<u>Class</u>	Deviation	<u>Message</u>	Translation
I.1	IPO	Questo piatto non va affatto bene, contiene <u>davvero</u>	This dish is not good at all, it's <u>too poor in</u>
		pochissime proteine!	proteins!
		Ora non puoi mangiare questo piatto perché è <u>poco</u>	You cannot have this dish now
I.2	IPO	<u>proteico</u> . Ma se domenica mangi <u>un bel piatto di</u>	because <u>it doesn't provide enough</u> proteins, but if you eat a nice dish of
		<u>fagioli</u> allora lunedì potrai mangiarlo.	beans on Sunday, you can have it on Monday.
C.1	IPO	Va bene mangiare <u>le patatine</u> ma nei prossimi giorni	It's OK to eat <u>chips</u> but in the next days
		dovrai mangiare <u>più proteine</u> .	you'll have to eat <u>more proteins</u> .
C.2	IPO	Questo piatto va bene, è solo <u>un po' scarso di</u>	This dish is OK, but it's <u>a bit poor in</u>
		<u>proteine</u> . Nei prossimi giorni anche <u>fagioli</u> però! :)	proteins. In the next days you'll need beans too! :)
C .3	-	Ottima scelta! Questo piatto `e perfetto per la tua	Great choice! This dish is perfect for your
		dieta :)	diet :)

Devenue air a Massage Templates